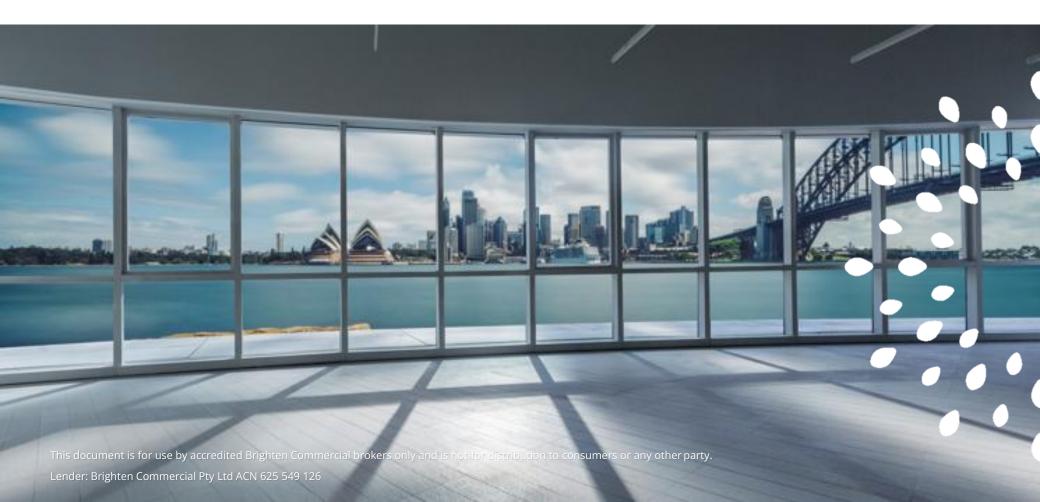


## Brighten Commercial Product Guide



## Brighten Commercial – Full Doc, Alt Doc & Lease Doc



	Commercial Full Doc	Commercial Alt Doc	Lease Doc			
Loan Purpose	Purchase, refinance or equity release of residential or commercial property					
Suitable Borrowers	Individual, Company or Trust					
Property Type	Owner Occupied or Investment	Owner Occupied or Investment	Investment Only			
Min. Loan Amount	\$250,000	\$250,000	\$100,000			
Max. Loan Amount	≤80% LVR Max. \$3,000,000 Max. Exposure \$5,000,000	≤80% LVR Max. \$3,000,000 Max. Exposure \$5,000,000	≤70% LVR Max. \$3,000,000 Max. Exposure \$5,000,000			
Max. LVR	80%	80%	70%			
Loan Term	10-30 years	10-30 years	Up to 30 years			
Acceptable Securities (Refer to Acceptable Security Location Postcodes List)	<ul> <li>Category 1 and Category 2 Postcodes</li> <li>Residential securities</li> <li>Commercial securities (office, warehouse, factory, retail premises and light industrial)</li> <li>Specialised securities considered case by case</li> </ul>	<ul> <li>Category 1 and Category 2 Postcodes</li> <li>Residential securities</li> <li>Commercial securities (office, warehouse, factory, retail premises and light industrial)</li> <li>Specialised securities considered case by case</li> </ul>	<ul> <li>Category 1 and Category 2 Postcodes</li> <li>Commercial securities (office, warehouse, factory, retail premises and light industrial)</li> <li>Specialised securities considered case by case</li> </ul>			
	<ul> <li>PAYG</li> <li>2 consecutive payslips; AND</li> <li>3 months bank statements showing salary paid by employer</li> </ul>	<ul> <li>PAYG</li> <li>2 consecutive payslips; AND</li> <li>3 months bank statements showing salary paid by employer</li> </ul>	<ul><li>Current lease agreement; AND</li><li>Statement of Position</li></ul>			
Income Documentation	<ul> <li>Self-employed</li> <li>Latest 2 years financial statements;</li> <li>Latest 2 years tax returns; AND</li> <li>Latest 2 years ATO Notice of Assessments OR</li> <li>The most recent 1-Year Financial Statements (i.e. Statement of Financial Position / Performance), including business/trust and personal Income Tax Returns must be provided. This must also be supported by the latest available Tax Assessment Notice.</li> </ul>	<ul> <li>Self-employed</li> <li>Borrower income declaration; AND</li> <li>ONE of the following <ul> <li>Accountant Declaration</li> <li>6 months lodged BAS</li> <li>6 months Business Bank Statements</li> </ul> </li> <li>Active ABN for at least 2 years (If Turnover is &gt;\$75,000 must be registered for GST for minimum 12 months)</li> </ul>				
Cash Out	Unlimited					
Debt Consolidation	Up to 5 unsecured debts (<3 credit cards, ATO debts not accepted)					
Credit History	Default paid up to \$500 may be considered					
Split Loan	Up to 5 loan splits					
Repayment Options	Principal and Interest   Interest Only up to 5 years followed by Principal and Interest					
Repayment Methods	Direct Debit   BPAY   Pay anyone					



## Brighten Commercial – Full Doc, Alt Doc & Lease Doc



Variable rate p.a.		Commercial Full Doc	Variable rate p.a.		Commercial Alt Doc			Commercial Lease Doc
		Owner Occupied or Investment			Owner Occupied or Investment	Variable rate		Investment
		P&I or IO			P&I or IO		p.a.	P&I or IO
	≤60%	7.49%		≤65%	8.29%		≤50%	7.89%
ĸ	≤70% ∝	7.79%	~	≤70% ∝	8.49%		2070	
בא ב<75%	7.99%	LVR	≤75%	8.69%	LVR	≤65%	8.04%	
	≤80%	8.19%	<b>≤80%</b> 9.19%			≤70%	8.19%	
Possible Add-On(s)		1-Year financials: +0.4% p.a. Loans >\$2m and LVR >70%: +0.2% p.a.	Possible Add-On(s)		Loans >\$2m and LVR >70%: +0.3% p.a.			

Fees and Charges		Commercial Full Doc	Commercial Alt Doc	Commercial Lease Doc	
Conditional Offer	Valuation and administration fee	At cost	At cost	At cost	
Settlement	Establishment fee*	0.85%	1%	1%	
	Lenders legal fees	At cost, plus disbursements	At cost, plus disbursements	At cost, plus disbursements	
Other fee	Early repayment fee*	1 month interest	1 month interest	1 month interest	
Discharge	Discharge fees	\$550, plus lenders legal fees at cost			

\*Of the original loan amount.

## Brighten Commercial – Brighten Lift<sup>®</sup>



	Brighten Lift®			
Loan Purpose	Purchase, refinance or equity release of residential or commercial property			
Suitable Borrowers	Company			
Loan Term	Min. 3 months, Max. 3 years			
Min. Loan Amount	\$250,000			
Max. Loan Amount	Residential Security ≤65% LVR: \$5,000,000 >65% LVR: \$2,000,000	Commercial Security ≤60% LVR: \$5,000,000 >60% LVR: \$2,000,000		
Max. LVR	Residential Security: up to 70% LVR Commercial Security: up to 65% LVR Vacant Land: up to 65% LVR (approved on a case-by-case basis)			
Max. Exposure	\$5,000,000			
Acceptable Securities (Refer to Acceptable Security Location Postcodes List)	<ul> <li>Category 1</li> <li>Category 2 locations considered for <b>houses</b> only with LVR up to 65%</li> </ul>			
Application Documentation	<ul> <li>Statement of Position</li> <li>Signed and dated Borrower Declaration declaring borrower(s) capacity to meet the proposed loan repayment and confirming Exit Strategy</li> <li>Rental statement if property is tenanted</li> <li>Current 6 months loan statement if refinance</li> </ul>			
Cash Out/ Debt Consolidation	Unlimited			
Credit History	Credit impairment may be considered			
Split Loan	Up to 5 loan splits			
Repayment Options	yment Options Interest only monthly in advance			
Repayment Methods	Direct Debit   BPAY   Pay anyone			

Variable rate p.a.		Interest Rates			
		Residential	Commercial		
≤55%	≤55%	8.74%	10.24%		
ĸ	≤60%	8.74%	10.74%		
LVR	≤65%	0.24%			
	≤70%	9.24%	-		
Possible Add On(s)		Loans > \$3m: +0.5% p.a. Category 2 locations: +0.5% p.a. Vacant land: +0.5% p.a.			

Fees and Charges				
Submission	Valuation and administration fee	At cost, paid upfront		
Indicative	Commitment fee	\$1950 Deducted from establishment fee at settlement. <b>Non-refundable if not proceedin</b>		
Offer	Lenders legal fees	At cost incurred		
Settlement	Establishment fee*	1.5% (includes 0.5% Brokerage Fee)		
	Line Fee	0.1% of Limit, payable annually in advance		
Other fees	Early repayment fee	1-month interest, subject to minimum 3- month loan term <sup>^</sup>		
Discharge	Discharge fees	\$1950, plus lenders legal fees at cost		

\*Of the original loan amount if repaid within three years.

If loan is repaid within the first three months, three months interest will be charged